

Locally Delivered Services (LDS) Engagement Request

Business Partner Name	
Business Partner Contact Name	
Business Partner Contact Phone #	
Business Partner Email Address	
End User Company Name & Address	
End User Contact Name	
End User Contact Phone #	
End User Contact Fax Number	
Who should IBM contact if additional information is required? By phone/e-mail	
Customer's Server Platform (iSeries, pSeries, zSeries, xSeries)	
Customer's Operating System (any applicable IBM Applications)	
Name of the BPSS Rep to work this opportunity if applicable (can leave blank if not known)	
Type of Service i.e., HW Services, SW Services, RTS, Storage and Data Services, LBS	
Contracting vehicle: ie, Remarketed, Prime Bidder Closed Contract	
**Detailed description of the Services the customer is interested in (Be as specific as possible) i.e. [Data Migration 2TB from 7025-F50 to 7026 H70, AIX 3.4 to AIX 3.6, etc.]	
Odds of winning (10, 25, 50 %...)	
Expected Close Date	
**Attach Configuration(s)	
Additional Comments	
Competitive Bid, B & P, RFQ	
Requested due date	

Please send to Channels@us.ibm.com

****Not including the Hardware Configurations and a detailed description of the Services requested when completing this worksheet may cause a delay in IBM's ability to provide a timely response.**